

Message Text

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PAGE 01 IAEA V 03302 01 OF 02 201413 Z

51

ACTION SCI-06

INFO OCT-01 EUR-25 IO-12 ADP-00 EB-11 COME-00 ACDA-19

CIAE-00 INR-10 L-03 NSAE-00 NSC-10 RSC-01 GAC-01

SCEM-02 ARA-11 AID-20 OMB-01 TRSE-00 RSR-01 /134 W
----- 124745

R 201242 Z APR 73

FM USMISSION IAEA VIENNA

TO SECSTATE WASHDC 2750

INFO AEC GERMANTOWN

AMEMBASSY BUCHAREST

LIMITED OFFICIAL USE SECTION 1 OF 2 IAEA VIENNA 3302

E. O. 11652: N/ A

TAGS: TECH EAID IAEA US RO

SUBJECT: UNDP NUCLEAR TECHNOLOGY PROJECT IN ROMANIA

RE: A. STATE 69726

B. STATE 71746

1. SUMMARY: AGENCY HAS PROPOSED TENTATIVE ITINERARY FOR VISITING MISSION TO US AND ADDITIONAL BACKGROUND ON SUBJECT PROJECT. ACTION REQUESTED: ADVICE AS TO ACCEPTABILITY PROPOSED ITINERARY. END SUMMARY.

2. CAIRO, AGENCY TA AREA OFFICER, STATED THAT AGENCY/ GOR MISSION TO DISCUSS GE AND / OR WESTINGHOUSE PARTICIPATION IN AREAS ONE AND TWO OF SUBJECT PROJECT WILL CONSIST OF HIMSELF PLUS FOLLOWING ROMANIANS: DUMITRU TIBULEAC, MARIAN ALECKU, ILIE MIRION. LATTER TWO ARE SCNE TECHNICIANS IN CHARGE OF PROJECT AREAS ONE AND TWO.

3. PROPOSED ITINERARY IS EXTENSIVE, INVOLVING TRIPS TO SEVERAL EUROPEAN CITIES AND BUENOS AIRES AS WELL AS US AND CANADA, TO CONSULT WITH ALL PARTIES WHO HAVE SHOWN ANY INTEREST IN THIS PORTION OF PROJECT, HOWEVER TENTATIVE. TWO ALTERNATIVES NOW UNDER CONSIDERATION WHICH
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PAGE 02 IAEA V 03302 01 OF 02 201413 Z

WOULD HAVE PARTY ARRIVE IN NEW YORK FROM BUENOS AIRES
EITHER SATURDAY, MAY 12 OR SATURDAY, MAY 19. THEY
WOULD PREFER LATTER DATE BUT CAN CONSIDER FORMER IF
NECESSARY. ITINERARY WOULD THEN PROCEED AS FOLLOWS:
SUNDAY (MAY 13 OR 20) PM NEW YORK TO SAN JOSE (GE)
TUESDAY (MAY 15 OR 22) PM - SAN JOSE TO PITTSBURGH (WESTINGHOUS)
THURSDAY (MAY 17 OR 24) PM - PITTSBURG TO
WASHINGTON, D. C. (AEC)
SATURDAY (MAY 19 OR 26) AM WASHINGTON TO TORONTO, CANADA

CAIRO HOPES THAT DISCUSSIONS COULD BE HELD TO ONE FULL
BUSINESS DAY, OR MAXIMUM OF DAY AND A HALF, IN SAN JOSE
AND PITTSBURGH, AND TO HALF DAY IN WASHINGTON TO ALLOW
TIME FOR TRAVEL. MISOFF AGREED THAT THIS REASONABLE,
SUBJECT TO WISHES OF PARTIES TO BE VISITED. REQUEST
AEC ADVISE WHICH WEEK, MAY 13-19 OR MAY 20-26, WOULD
BE MORE ACCEPTABLE TO COMPANIES AND INTERESTED AEC
OFFICERS. ONCE TIMING IS FIRM, CAIRO SAID PARTY
WOULD APPRECIATE RESERVATIONS AT MODRATE- PRICED HOTEL
(PREFEREABLY \$17-18/ NIGHT, TO STAY WITHIN
PER DIEM) FOR ONE DOUBLE AND TWO SINGLES WITH BATHS
IN EACH CITY.

5. FURTHER BACKGROUND ON AREAS TO BE DISCUSSED: PRO-
JECT AREA 1 NOW CONSISTS OF 24 MAN/ MONTHS/ EXPERT
SERVICES PLUS FELLOWSHIPS, AREA 2 OF 19 MAN/ MONTHS
PLUS FELLOWSHIPS. CAIRO OPINED THAT THESE ESTIMATES
MIGHT BE EXCESSIVE AND COULD POSSIBLE BE PARED DOWN
IN LIGHT CONSULTATIONS WITH COMPANIES. AGENCY IS
THEORETICALLY BOUND TO UNDP FIGURE ON COST FOR AN
EXPERT OF \$30,000 PER ANNUM, BUT MIGHT POSSIBLE BE
ABLE TO GO UP TO \$36,000 OR \$3,000 PER MAN/ MONTH IF ACCEPTABLE
PACKAGE ARRANGEMENT COULD BE MADE. SEVERAL OTHER COUNTRIES HAVE
EXPRESSED SOME INTEREST IN ONE OR TWO INDIVIDUAL EXPERT ASSIGN-
MENTS, AND FRG WILLING TO DISCUSS BOTH PROJECT AREAS
IN FULL, BUT AGENCY HAS NO INDICATION AS YET THAT
ANY POSSIBLE SUBCONTRACTOR WILLING TO BID ON EITHER
OR BOTH AREAS AS UNITS. AGENCY AND GOR PREFER-
ENCE IS DEFINITELY IN FAVOR OF SIGNING SINGLE CON-
TRACT FOR SINGLE AMOUNT OF MONEY WITH SUBCONTRACTOR
FOR EITHER OR BOTH AREAS IN QUESTION, RATHER THAN
COLLECTION OF INDIVIDUAL EXPERT CONTRACTS AND FELLOW-
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PAGE 03 IAEA V 03302 01 OF 02 201413 Z

SHIPS. THEY WOULD WELCOME DISCUSSION WITH GE AND WEST-

INGHOUSE ON THIS BASIS.

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PAGE 01 IAEA V 03302 02 OF 02 201422 Z

47

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CIAE-00 INR-10 L-03 NSAE-00 NSC-10 RSC-01 GAC-01

SCEM-02 ARA-11 AID-20 RSR-01 OMB-01 TRSE-00 /134 W

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LIMITED OFFICIAL USE SECTION 2 OF 2 IAEA VIENNA 3302

6. AS TO FINANCIAL ARRANGEMENTS, CAIRO INQUIRED WHETHER IN EVENT UNDP PROJECT FUNDS DID NOT SUFFICE TO COVER COSTS OF OTHERWISE DESIRABLE BID FROM US COMPANY SOME SUPPLEMENT MIGHT BE AVAILABLE FROM OFFICAL USG FUNDS, PERHAPS COST- FREE EXPERT FUNDS. MISOFF ADVISED THIM THAT WE DOUBTFUL THIS COULD BE DONE, AS COST- FREE EXPERT FUNDS OUT OF QUESTION AND NO OTHER ALTERNATIVES OCCURRED TO US. CAIRO IS EXTREMELY CONCERNED OVER THIS POINT, AND STATED THAT SOME OTHER BIDDERS HAVE OFFERED TO SUPPLEMENT UNDP FUNDS WITH GOVERN-
MENT GRANT IF REQUIRED; FRENCH HAVE OFFERED UP TO \$1,500 PER MAN/ MONTH SUPPLEMENT FOR SOME ASSIGNMENTS IN WHICH THEY ARE INTERESTED. MISOFF STATED THAT IT NOT RPT NOT LIKELY THAT USG COULD MATCH THIS SORT OF SUPPLEMENT, AND THAT IN ANY EVENT, SUCH DISCUSSION WAS REALLY PREMATURE PENDING AGENCY/ GOR DISCUSSION WITH POTENTIAL US BIDDERS AND BETTER IDEA OF WHAT THEIR PARTICIPATION WOULD COST. CAIRO STATED THAT HE DID NOT PROPOSE TO MENTION GOVERNMENT SUBSIDY IN FRONT OF OR TO ROMANIANS TO AVOID GETTING THEIR HOPES UP OR COMPLICATING SUB-
STANCE OF DISCUSSIONS.

7. CAIRO ALSO SUGGESTED THAT POSSIBLY AEC NATIONAL

LABORATORIES MIGHT HAVE EXPERTISE TO PARTICIPATE IN
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PAGE 02 IAEA V 03302 02 OF 02 201422 Z

PROJECT IN EVENT IT BECOMES NECESSARY FILL IN GAPS, OR PRIVATE COMPANIES NOT WILLING TO PARTICIPATE, OR AGENCY/ UNDP CANNOT AFFORD THEIR PRICE. (DDG FOR TECHNICAL ASSISTANCE GOSWAMI RAISED SAME QUESTION IN SEPARATE CONVERSATION WITH AMB PORTER ON SAME DAY). MISOFF STRONGLY ENCOURAGED CAIRO TO GIVE PRIMARY CONSIDERATION TO OBTAINING PARTICIPATION FROM PRIVATE COMPANIES. IN EVENT THIS NOT SUCCESSFUL, MATTER OF POSSIBLE AEC CONSIDERATION OF WHETHER OR NOT NATIONAL LABS COULD PLAY USEFUL ROLE IN EXECUTING CERTAIN PORTIONS GROUPS ONE AND TWO COULD THEN BE RAISED, ALTHOUGH WE MOST CAREFUL TO POINT OUT THAT WE HAVE NO RPT NO IDEA OF HOW AEC MIGHT REACT TO THIS POSSIBILITY. IN VIEW KEEN AGENCY INTEREST IN THIS POSSIBILITY, HOWEVER, ORIGINAL PROPOSAL THT MISSION VISIT AEC BEFORE VISITS TO GE AND WESTINGHOUSE HAS BEEN MODIFIED TO PROVIDE WASHINGTON VISIT SUBSEQUENT TO TALKS WITH COMPAINES. IN ADDITION, IN VIEW AEC AUTHORIZATION WHICH WOULD BE REQUIRED FOR US COMPANIES TO SUBMIT BID AND PARTICIPATE IN PROJECT MENTIONED PARA 4 REF A, SUCH VISIT TO WASHINGTON AFTER TALKS WITH COMPANIES MIGHT CONSIDERABLY FACILTATE AEC CONSIDERATION SUCH AUTHORIZATION IN EVENT ONE OR BOTH COMPANIES EXPRESS INTEREST IN BIDDING.

8. THROUGHOUT CONVERSATION, CAIRO STRESSED GREAT GOR INTEREST IN FINDING SOME WAY FOR US TO PARTICIPATE IN THIS PROJECT. HE STATED THAT GOR OFFICIAL S WHOM HE HAD TALKED TO WERE RATHER EMBARRASSED ABOUT SITUATION WHICH DEVELOPED EARLIER OVER US CANDIDATE FOR PROJECT MANAGER POST, AND WERE APPREHENSIVE ABOUT US REACTION TO THAT SITUATION. FYI: CAIRO ADDED BIT OF SPECULATION THAT DECISION IN FAVOR OF TRI- LINGUAL LESSER OF FRG FOR MANAGER POST WAS DUE IN LARGE PART TO FACT THAT GOR COUNTERPART TO PROJECT MANAGER SPEAKS VERY BAD ENGLISH AND VERY GOOD FRENCH. END FYI. THEY NOT CALLING INTEREST IN US PARTICIPATION IN THESE SUB- CONTRACTS FORM OF MAKING AMENDS, SAID CAIRO, BUT IT AMOUNTS TO ABOUT THAT AND THEY WOULD BE MOST DISAPPOINTED IF SOME AGREEMENT COULD NOT BE REACHED.

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PAGE 03 IAEA V 03302 02 OF 02 201422 Z

9. DEPARTURE OF MISSION FROM VIENNA NOW TENTATIVELY
SCHEDULED FOR MAY 2-3. IN VIEW SHORT TIME REMAINING
BEFORE TRAVEL ARRANGEMENTS MUST BE COMPLETED, REQUEST
ADVICE ASAP ON ACCEPTABILITY PROPOSED ITINERARY.
DECON 5/1/74 PORTER

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